

Partnering in the Operationalization of TADB’s Integrated Agricultural Value Chain Financing model

Introduction:

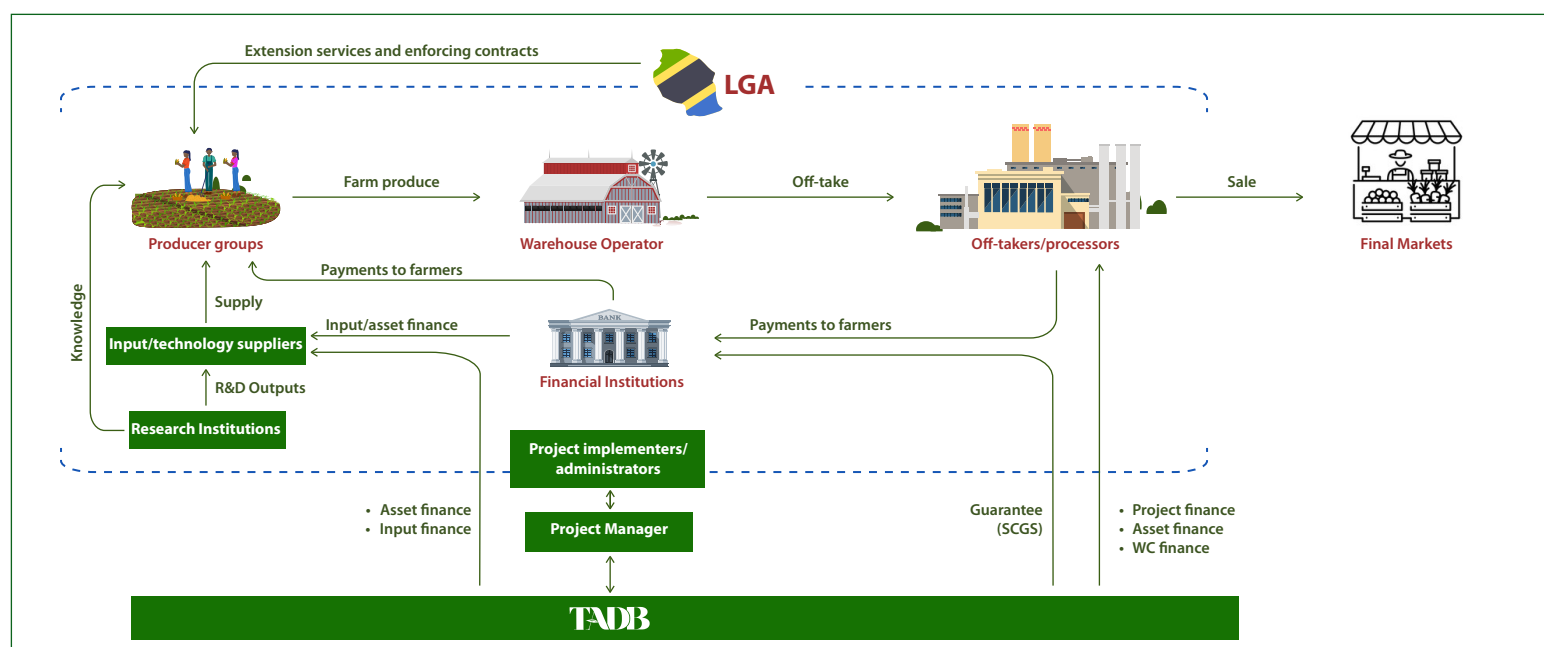
Expression of Interest is requested by the Tanzania Agricultural Development Bank Limited (TADB) from interested parties to form a pool of institutional experts to partner with the bank, as project implementers/administrators to design and implement agricultural projects which follow the Integrated Agricultural Value Chain Financing Model recently adopted by the bank. The partnership entails the design and implementation of agricultural projects which brings together various actors in agricultural value chains to play different roles in the implementation of TADB financed projects with the view to create the much needed synergies necessary to create sustainable agricultural value chains.

The ideal partners will have demonstrated experience in the design and implementation of inclusive agricultural value chain projects focusing on, among others, enhancing the productivity and expanding production by small scale farmers by supporting greater access to inputs and technologies, training and extension services, financial services and facilitating guaranteed off-take by traders and agro-processors. The ideal partners will also demonstrate thorough understanding of agricultural value chains of their interest and specialization. This will include, but will not be limited to, understanding of the key players in the value chains of focus, their organization, interests, roles, influences and interactions; production and market characteristics; opportunities, incentives and disincentives along the various segments of the chains; and the institutional, legal and regulatory environment of the same.

Projects will be designed following a collaborative approach with specific responsibilities for each partner as will be defined by framework agreements (joint MOUs) to be signed by the partners. Some of the key partners envisioned include, but not limited to;

- i. **Producer groups** (crop, livestock, fisheries and forestry); who are the target beneficiaries of supported projects;
- ii. **Input and technology suppliers** including suppliers of seedling, seeds, fertilizers, agro-chemicals, farm implements, tractors and related technologies;
- iii. **Off-takers and/or agro-processors;** to determine produce specification and ensure reliable off-take from producer groups.
- iv. **LGAs:** to make possible the supply of reliable extension services, assist in project monitoring and enforce contracts between producer groups and off-takers/agro-processors;
- v. **Research institutions:** to play the R&D role including researching and/or developing seeds and seedlings and facilitate their distribution to farmers;
- vi. **Project implementers/administrators:** to play the overall project coordination role and bring together various actors (mentioned above) along the various agricultural chains and the services of various support institutions.
- vii. **Project Manager:** where appropriate, a project management professional may be engaged to provide expertise in conceptualizing projects, planning, overseeing execution, management and closing as appropriate.
- viii. Any other partners as specific projects may require.

Below is a schematic depiction of the Integrated Value Chain Financing Model which will inform the design of projects to be implemented under this arrangement (for illustrative purposes only – actual project designs may differ depending on value chain specific characteristics).



Submission of Expression of Interest

Interested parties must provide information indicating that they are qualified to perform the services by submitting the company’s profile, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff or any other information which assist selection process etc.

Interested parties may obtain further information from the office of the Strategic Planning and Policy Manager, Tanzania Agricultural Development Bank (TADB), 4th Floor Acacia Estates, Plot No. 84, Kinondoni Road, P.O. Box 63372, Dar es Salaam from 0800 hours to 1600 hours from Monday to Friday except on Public holidays.

Shortlisting

A shortlist of eligible companies will be prepared on the basis of Expression of Interest

submitted to TADB and will be communicated to all shortlisted firms in writing. Selection will be done in accordance with procedures set out in the Public Procurement Act No.7 of 2011 and the Public Procurement Regulation of 2011 (Amendment of 2016) of the United Republic of Tanzania.

Expression of Interest should be channelled through the Tanzania Electronic Procurement System (TANEPS) on www.taneps.go.tz within fourteen days from the date of publication of this advert.

Late Submission

Late submission of Expressions of Interest (Eoi) shall not be accepted for evaluation irrespective of circumstances.